



INDUSTRIAL SUPPLY • GLOBAL SOURCING • PROJECT PROCUREMENT

UAE-based execution for EPC, oil & gas, marine and industrial requirements.



Industrial Supply. Global Sourcing.

Reliable project execution from RFQ review to final delivery.

100+	12	37+	RFQ
Qualified suppliers	Product categories	Global brands sourced	Project-led supply

CORE CAPABILITY

What Alpha delivers

01 GLOBAL SOURCING Qualified manufacturer and distributor channels across Europe, UK, USA, China, India and GCC.	02 RFQ / BOM EXECUTION Specification review, source selection, commercial comparison, lead-time control and quotation support.
03 DOCUMENT CONTROL COC, MTC/MTR, MDR, FAT records, datasheets, origin and traceability packs as required.	04 LOGISTICS & DELIVERY Freight, export documentation, customs coordination, Incoterms and destination-delivery support.

MARKETS AND SUPPLY SCOPE

Oil & Gas / EPC • Marine & Offshore • Power & Utilities • Manufacturing • Water & Desalination • HVAC • Infrastructure • Industrial Maintenance

SHAMS LICENCE	VAT TRN	LOCATION
2645817.01	105416051800003	SHAMS Business Centre, Sharjah, UAE

EXECUTION CAPABILITY

From RFQ to delivery - controlled end to end.

One accountable workflow across sourcing, technical review, commercial control, documentation, expediting and delivery.

Right product. Right documentation. Right destination.



PROCUREMENT WORKFLOW

01	02	03	04	05	06
REVIEW	SOURCE	COMPARE	EXECUTE	DOCUMENT	DELIVER
Scope & docs	Qualified channels	Price / lead time	PO & expediting	COC / MTC / FAT	Freight & POD

CORE SUPPLY COVERAGE

Industrial categories

Electrical & hazardous area Cables, glands, switchgear, circuit protection, enclosures, Ex fittings and industrial lighting.

Automation & instrumentation Sensors, transmitters, controllers, PLC/HMI components, test and calibration equipment.

Mechanical & MRO Valves, pumps, motors, gearboxes, bearings, seals, hoses, fittings and maintenance spares.

HVAC & refrigeration Compressors, fans, controls, service kits, valves, filters and heat-exchange components.

Safety, tools & site equipment PPE, firefighting, gas detection, fall protection, power tools, welding and workshop equipment.

PROJECT SUPPLY SUPPORT

Electrical and emergency lighting
Protection, controls, cables, enclosures and lighting.

Measurement and instrumentation
Power measurement, sensors and replacement items.

Marine and industrial maintenance
Bearings, portable lighting and site consumables.

Replacement sourcing
Part-number review and technical cross-reference.

Delivery terms confirmed per quotation.

PARTNER VALUE

A practical UAE route for international sourcing partners. • Local handling of UAE / GCC industrial RFQs • Technical clarification and project quotation support • Documentation, consolidation and delivery coordination • Suitable for hard-to-source OEM items and mixed-brand BOMs	Assurance ATEX / IECEx API / ASME / ANSI NEMA / IP DNV / Class IEC / IEEE Applied only where specified and supported by the offered product.
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CONTACT ALPHA

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Brand availability, origin, authorisation status, warranty and lead time are confirmed per RFQ. No brand is represented as authorised unless separately documented.